

## PRESS RELEASE

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**Edinburgh, Scotland. 17 August 2007**

### **CDR Jon Wood USN (Ret) Joins The SeeByte Team.**

SeeByte Ltd is pleased to announce CDR Jon Wood, USN (Ret), has joined the SeeByte team in a full time capacity. Located primarily in San Diego, California, he will be responsible for leading the company's US Business Development activities in the military market, and for establishing a permanent customer facing presence for the company in the US.

Prior to joining SeeByte, Jon Wood was the commander of the US Navy's Special Clearance Team (NSCT) ONE, responsible for contingency and expeditionary mine countermeasures, and maritime homeland defence operations world wide. NSCT ONE is also the Navy's lead warfighting laboratory for tactical aerial and underwater unmanned systems. Jon has earned a Master of Science in Applied Physics from the Naval Postgraduate School in Monterey, CA and a Master of Science in National Security Strategy from the National War College in Washington, DC.

Founding CEO David Lane said, "Jon is a well-known and well respected figure throughout the international EOD (Explosive Ordnance Disposal) and mine warfare community, and we are very proud to welcome him to the team. Since SeeByte's foundation in late 2001, our flagship SeeTrack product has grown in capability and made deployments in direct support to US, ANZAC, and NATO Navies. Its open software architecture has enabled data from multiple, distributed EOD assets and sensors to be integrated and combined into a single, near real-time picture of the situation. By also providing a common operator interface to these assets, SeeTrack has significantly reduced personnel training needs and the time taken to plan, execute and post process operational EOD and mine countermeasures missions. As part of our expansion in the US market, Jon will be leading SeeByte's US presence as SeeTrack is applied in an ever increasing set of aerial and underwater applications, addressing customers' needs in related market spaces."

Jon Wood said, "I'm thrilled to join an already strong team that's delivering truly amazing solutions to provide the warfighter with increased and relevant situational awareness, through a common picture of his operational environment. Such improved awareness is at the heart of US and Coalition desire to keep humans out of harm's way and to reduce dependence on highly trained operational and engineering staff in remote locations. I've never been more excited about the future of the industry, and firmly believe SeeByte will be at the forefront of providing state of the art tools."

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SeeByte Ltd is an Edinburgh based software product company spun out of Heriot-Watt University Ocean Systems Laboratory at the end of 2001. Founding CEO David Lane had a vision to radically improve the ways that automated systems and their operators can combine, interpret and use large quantities of sensor derived data. Building a single integrated picture of events turns this data into actionable information, enhancing situational awareness and enabling better and more informed decisions to be made. As a consequence, costs and risk are being significantly reduced in applications across some of the world's most extreme locations.

The company's flagship product, **SeeTrack**, is an open software architecture that enables data from multiple, distributed sensors to be integrated and combined into a single integrated picture of a situation. With this, it assists automatic systems and their operators to plan, monitor and control ongoing actions in executing a process and achieving an outcome.

In the Defence market, SeeTrack is being used by Navies around the world as the de facto standard smart software making small Autonomous Underwater Vehicles, divers and marine mammals sufficiently capable that minesweeping ships can be decommissioned in favour of a cheaper more effective organic capability located on other fleet assets.

In the Offshore Oil and Gas market SeeTrack is making Unmanned Underwater Vehicles smart enough to automate inspection, repair and maintenance operations on subsea infrastructure such as risers, pipelines, manifolds and floating production systems. It reduces the need for expensive ship vessels and experienced operators, therefore reducing cost.

In the European Rail Transport and Wind Energy Renewable markets SeeTrack is at the heart of proof of concept demonstrators showing how maintenance operations can be made more efficient and cost effective through accurate and timely prediction and diagnosis of component faults and failures,

Since creation, the company has pursued bootstrap organic growth, is currently 30 strong and continues to grow.

In March of 2007 it established an agency agreement with C.A. Richards and Associates in Houston for the Gulf of Mexico Offshore Market. In August of 2007 Cmdr Jonathan Wood USN (Ret) joined the SeeByte team full time to establish a permanent customer facing presence in San Diego for the US Navy.

A continuing partnership relationship with Heriot-Watt University is enabling SeeByte to maintain the innovative edge over its competitors, and to recruit and retain talented technical staff.

It applies market-centered product management principles to world-class research outputs from the internationally recognized Ocean Systems Laboratory (OSL) at Heriot-Watt University, Edinburgh. The OSL has a reputation of global excellence and is consulted by the world's leading operators in the offshore, military, marine science and transportation sectors.

By constantly improving its product capability and listening closely to market demands, SeeByte has been able to deliver on its promise of "Awareness Made Easy". The team has achieved steady growth by responding to industry-wide problems and embracing a philosophy of service excellence and the highest quality customer support. ([www.seebyte.com](http://www.seebyte.com))

## **Solutions**

**SeeTrack Military** provides the situational awareness that helps Explosive Ordinance Disposal (EOD - Mine Clearance) personnel build a single picture of the battlespace by integrating data and planning actions across all assets.

**SeeTrack Offshore** helps Offshore Contractors to reduce training and operating costs by providing Dynamic Positioning (DP) to their fleets of remotely operated vehicles (ROV)

**SeeTrack Recovery** helps operators of electro-mechanical equipment such as rail rolling stock and offshore wind farms to reduce maintenance costs by accurate and timely prediction and diagnosis of component faults and failures.

High-quality images are available on request. If you would like more information on this topic please contact:

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